# Rocky Mountain Empirical Trade Conference

**May 11-13, 2012**  
Hosted by  
**University of British Columbia**  
**Vancouver, BC Canada**

**Venue:** UBC Robson Square  
http://www.freit.org/RMET

**Agenda**

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**Organizers:**  
Matilde Bombardini, University of British Columbia  
Keith Head, University of British Columbia  
Hiroyuki Kasahara, University of British Columbia  
John Ries, University of British Columbia  
Jen Baggs, University of Victoria  
Eugene Beaudieu, University of Calgary  
M. Scott Taylor, University of Calgary  
Jon Haveman, Haveman Economic Consulting

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## Friday May 11, 2012

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8:30 – 9:00</td>
<td>Registration and breakfast</td>
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<td>9:00 – 10:00</td>
<td><strong>Do terms-of-trade effects matter for trade agreements?</strong></td>
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<td>Anna Maria Mayda, Georgetown University</td>
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<td><strong>Discussant:</strong> James Anderson, Boston College</td>
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<td>10:00 – 11:00</td>
<td><strong>Gold Standard Gravity</strong></td>
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<td>James Anderson, Boston College</td>
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<td><strong>Discussant:</strong> Peter Morrow, University of Toronto</td>
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<td>11:00 – 11:15</td>
<td>Break – Snacks and beverages provided</td>
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<td>11:15 – 12:15</td>
<td><strong>Quality Upgrading and Price Heterogeneity: Evidence from</strong></td>
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<td>Brazilian Exporters</td>
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<td>Lisandra Flach, University of Mannheim</td>
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<td><strong>Discussant:</strong> Oana Hirakawa, Claremont McKenna</td>
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<td>12:15 p.m. – 2:00 p.m.</td>
<td>Lunch</td>
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Friday afternoon: Session 2

Chair: Hiroyuki Kasahara, University of British Columbia

2:00 – 3:00 p.m. Pricing and Product Sourcing in an Offshoring Market
 Brian Kovak, Carnegie Mellon University
Discussant: Runjuan Liu, University of Alberta

3:00 – 3:15 p.m. Break – Beverages provided

3:15 – 4:15 p.m. Strategies of New Exporters: Why is Export Expansion Along the Extensive Margins so Sluggish?
 Crt Kostevic, University of Ljubljana
Discussant: Kim Ruhl, NYU Stern School of Business

4:15 – 5:15 p.m. Capacity Constrained Exporters: Micro Evidence and Macro Implications
 Jaebin Ahn, International Monetary Fund
Discussant: Ina Simonovska, UC Davis
Adjourn for the day

Saturday May 21, 2012

8:30 – 9:00 Breakfast

Session 3

Chair: John Ries, UBC Sauder School of Business

9:00 – 10:00 a.m. Roads and Trade: Evidence from the U.S.
 Peter Morrow, University of Toronto
Discussant: Anca Cristea, University of Oregon

10:00 – 11:00 a.m. Different Trade Models, Different Trade Elasticities?
 Ina Simonovska, University of California Davis
Discussant: Thierry Mayer, Sciences-Po

11:00 – 11:15 p.m. Break – Snacks and beverages provided

11:15 – 12:15 p.m. Learning to export and the timing of entry to export markets
 Nicholas Sheard, Stockholm University
Discussant: Hiroyuki Kasahara, University of British Columbia

12:30 – 2:00 p.m. Lunch: Special Guest Speaker
"Measuring the Gains from Openness"
Andrés Rodríguez-Clare, University of California Berkeley
Saturday afternoon: Session 4

Chair: Eugene Beaulieu, University of Calgary

2:00 – 3:00 p.m. Cherries for Sale: The Incidence of Cross-Border M&A
➢ Nicholas Sly, University of Oregon
   Discussant: Alan Spearot, UC Santa Cruz

3:00 – 3:15 p.m. Break – Beverages provided

3:15 – 4:15 p.m. The geography of conflicts and free trade agreements
➢ Thierry Mayer, Sciences-Po
   Discussant: Rodney Ludema, Georgetown University

4:15– 5:15 p.m. Transport Costs and the Trade Diversion Effect of Natural Resource Discoveries (paper not posted)
➢ Steven Poelhekke, De Nederlandsche Bank
   Discussant: Brian Kovak, Carnegie Mellon University

6:00 pm Dinner at Sandbar

Sunday, May 13, 2012

8:30 – 9:00 Breakfast

Session 5

Chair: Matilde Bombardini, University of British Columbia

9:00 – 10:00 a.m. Trade and Labor Reallocation with Heterogeneous Enforcement of Labor Regulations (paper not posted)
➢ Jennifer Poole, University of California Santa Cruz
   Discussant: Kevin Milligan, University of British Columbia

10:00 – 11:00 a.m. Horizontal vs. Vertical FDI: Revisiting Evidence from U.S. Multinationals
➢ Kim Ruhl, NYU Stern School of Business
   Discussant: Nicholas Sly, University of Oregon

11:00 – 11:15 p.m. Break – Snacks and beverages provided

11:15 – 12:15 p.m. Foreign exchange windfalls, imports and exports
➢ Torfinn Harding, University of Oxford
   Discussant: Keith Head, UBC Sauder School of Business

Adjourn Conference