7th Annual
Rocky Mountain Empirical Trade Conference

May 20-22, 2016
Hosted by:
University of Calgary,
Venue: Banff Centre, Banff Canada
http://www.freit.org/RMET

Organizing committee:
Eugene Beaulieu and Trevor Tombe: University of Calgary
Jen Baggs: University of Victoria
Bernardo Blum: University of Toronto
Matilde Bombardini, Keith Head, John Ries and Hiro Kasahara: University of British Columbia
Runjuan Liu: University of Alberta
Jason Garred: University of Ottawa
Jon Haveman: Haveman Economic Consulting

Thursday May 19, 2016: 7–10 pm: Informal reception Maclab Bistro
Friday May 20, 2016: 8:00-8:30 Registration: Morning sessions start at 8:30 am sharp

Friday, May 20, Morning: Session 1
Chair: Eugene Beaulieu, University of Calgary

8:30 – 9:30 a.m. Estimating Border Effects: The Impact of Geographic Aggregation
➢ Dennis Novy, University of Warwick
Discussant: Trevor Tombe, University of Calgary

9:30 –10:30 a.m. Exporter Heterogeneity and Price Discrimination: A Quantitative View
➢ Ariel Weinberger, University of Oklahoma
Discussant: Hylke Vandenbussche, University of Leuven

10:30 – 10:45 a.m. Break – Snacks and beverages provided

10:45 – 11:45 p.m. Export markets and household business performance: Evidence from Vietnam
➢ Brian McCaig, Wilfrid Laurier University
Discussant: Joel Rodrigue, Vanderbilt University

11:45 p.m. – 2:15 p.m. Lunch: Provided
**Friday afternoon: Session 2**

Chair: Jevan Cherniwchan, University of Alberta

2:15 – 3:15 p.m. **Multiproduct Firms across Rich and Poor Countries. Theory and Evidence**

- Luca Macedoni, University of California, Davis

  *Discussant: Georg Schaur, University of Tennessee*

3:15 – 3:30 p.m. **Break** – Beverages provided

3:30 – 4:30 p.m. **Market Potential and Global Growth over the Long Twentieth Century**

- David Jacks, Simon Fraser University

  *Discussant: Olena Ivus, Queen’s University*

4:30 – 5:30 p.m. **The Dynamics of Multinational Activity: Evidence from U.S. Firms**

- Stefania Garetto, Boston University

  *Discussant: Bee-Yan Roberts, Penn State University*

Adjourn for the day

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**Saturday, May 21, Morning: Session 3**

Chair: John Ries, University of British Columbia

8:30 – 9:30 a.m. **Patent Protection and the Industrial Composition of Multinational Activity: Evidence from U.S. Multinational Firms**

- Olena Ivus, Queen’s University

  *Discussant: Stefania Garetto, Boston University*

9:30 – 10:30 a.m. **Endogenous Border Times**

- Georg Schaur, University of Tennessee

  *Discussant: Dennis Novy, University of Warwick*

10:30 – 10:45 p.m. **Break** – Snacks and beverages provided

10:45 – 11:45 p.m. **Performance Pay, Trade and Inequality**

- German Pupato, Ryerson University

  *Discussant: Giuseppe Berlingieri, Centre for Economic Performance, London School of Economics*

12:00 – 1:30 p.m. **Keynote Lunch Talk: Lunch Provided**

Chad P. Bown “The Empirical Landscape of (21 Century) Trade Policy”
Senior Fellow at the Peterson Institute for International Economics in Washington, DC and a Research Fellow at CEPR in London
### Saturday afternoon: Session 4

Chair: Trevor Tombe, University of Calgary

1:30 – 2:30 p.m. **Managing Export Complexity: the Role of Service Outsourcing**
- Giuseppe Berlingieri, Centre for Economic Performance, London School of Economics
  
  *Discussant: Deborah Swenson*, University of California, Davis

2:30 – 2:45 p.m. **Break** – Snacks and beverages provided

2:45 – 3:45 p.m. **Trade Protection and Input switching**
- Hylke Vandenbussche, University of Leuven
  
  *Discussant: Ariel Weinberger*, University of Oklahoma

3:45 – 4:45 p.m. **Immigration to the U.S.: A problem for the Republicans or the Democrats?**
- Anna Maria Mayda, Georgetown
  
  *Discussant: Andrey Stoyanov*, York University

Adjourn for the day

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### Sunday, May 22, 2016

#### Session 5

Chair: Jen Baggs, University of Victoria

8:30 – 9:30 a.m. **Price and Quality Dynamics in Export Markets**
- Joel Rodrigue, Vanderbilt University
  
  *Discussant: German Pupato*, Ryerson University

9:30 – 10:30 a.m. **Population aging and comparative advantage**
- Andrey Stoyanov, York University
  
  *Discussant: Brian McCaig*, Wilfrid Laurier University

10:30 – 10:45 p.m. **Break:** Snacks and beverages provided

10:45 – 11:45 p.m. **Trade Policy Uncertainty and Exports: Evidence from China's WTO Accession**
- Deborah Swenson, University of California, Davis
  
  *Discussant: Jason Garred*, University of Ottawa

Adjourn Conference